



MSI member assists multinational company set up in Mexico

Pérez Góngora y Asociados

Country: Mexico

Pérez Góngora y Asociados provides accounting, audit and tax services to some of the most renowned national and international firms. The firm operates as a business partner to clients, building close relationships based on trust and efficiency.

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A referral between MSI members in USA and Mexico helped a multinational manufacturing company set up a subsidiary in Mexico.

What was the challenge?

A multinational company, specialising in the design, manufacture and distribution of engineering components, sought to establish a stronger footing in Mexico and required assistance with the set up an office and warehouse distribution centre to sell products direct to the Mexican market. A key concern was synchronising the company's ERP and invoicing systems with Mexican tax laws.

What was the outcome?

The newly established office and warehouse in Monterrey enabled the company to build a stronger presence in the Mexican market and expand its operations across the country.

Despite the impact of the COVID-19 pandemic, the growth in business is continuing.

How did MSI Global Alliance provide the solution?

MSI Orlando member **Vestal & Wiler** introduced their long-standing client to MSI's Mexican member Pérez Góngora y Asociados.

Ensuring compliance with all legal, regulatory, customs, labour, accountancy and tax obligations in Mexico, **Pérez Góngora y Asociados** helped the client to set up a subsidiary company in the strategic location of Monterrey.

We were impressed with the quality of service, expertise, and professionalism of Pérez Góngora y Asociados. We underestimated the difficulties of setting up in Mexico; their proactive and diligent approach made the process easy. They provided invaluable insights beyond our legal and accounting needs and have our highest recommendation and gratitude." Armin Fink, CEO - FATH INC